

# Express Pros *Saves 40 Hours a Week* with pandoSELECT

## BACKGROUND:

Express Employment Professionals provides dedicated recruitment and job search assistance services across the United States and Canada.

Their Scottsdale, Arizona office is locally operated by a committed team of staffing professionals who are passionate about building meaningful connections with local businesses and job seekers, in addition to supporting the communities they live and work in. Express's dedication and reliance on legacy vendors with whom they've had established corporate relationships historically helped them execute their job advertising and recruitment strategy for nearly 30 years.

## THE PROBLEM:

An overreliance on outdated legacy services to help manage their advertising and recruitment turned out to be costly for Express Scottsdale, both in time and spend. As a local office that often employs individuals with minimal experience and offers them a chance to learn and grow over time, Express needed a seamless strategic partnership that would allow them to focus more on staff onboarding and other essential internal responsibilities. Additionally, due to the regional nature of their applicant pools, Express Scottsdale was experiencing candidate flow challenges in specific job sectors, including light industrial and maintenance positions, and were keen to improve their pipelines.

Facing rising costs and eager to move past tedious manual systems, Express Scottsdale wanted to engage with a vendor who could help them streamline their recruitment operations while lowering their overall spend—and they found the perfect partner for doing so in PandoLogic.

## THE SOLUTION:

Express Scottsdale quickly saw clear cost savings and rapid improvements in efficiency and workflow after becoming an early adopter of pandoSELECT. According to the Franchise Manager Blake Quinlan, he saw immediate benefits from consolidating his largely manual operations into this bundled solution.

Through pandoSELECT's candidate management dashboard, Express Scottsdale could now assess applicants and move them through their pipeline quickly and easily. This resulted in exponential growth in the size and scope of their applicant pool, allowing them to significantly extend their hiring pipelines in a variety of key employment sectors. And with the time saved by automating their job posting operations, Blake was then able to reallocate his own efforts on training fellow team members and connecting with candidates.

Thanks to their ongoing partnership with PandoLogic, Express Employment Professionals is closer than ever before to fully realizing their vision—to help as many people as possible find good jobs by helping as many clients as possible find good people.

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*Having a partner like [PandoLogic] that can adapt to us, that can create features for us that we need for our business, is invaluable.*

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- Blake Quinlan, Franchise Manager, Express Employment Professionals – Scottsdale, AZ

**110%**  
organic office growth



**30%**  
decrease in cost  
per candidate



Saved  
**40**  
hours a week



## PANDOSELECT KEY FEATURES

- Simple to use dashboard that is **easy to adopt** in day-to-day operations
- Streamlined** qualification thanks to instant candidate details via dashboard and email
- Automated end-to-end recruiting for **speedier hires** and time saved
- Dashboard and export tool that **reduces friction** caused by manual management
- Record of applicants provides **easy access** to candidate pool for future opportunities